

# Local Market Update for October 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



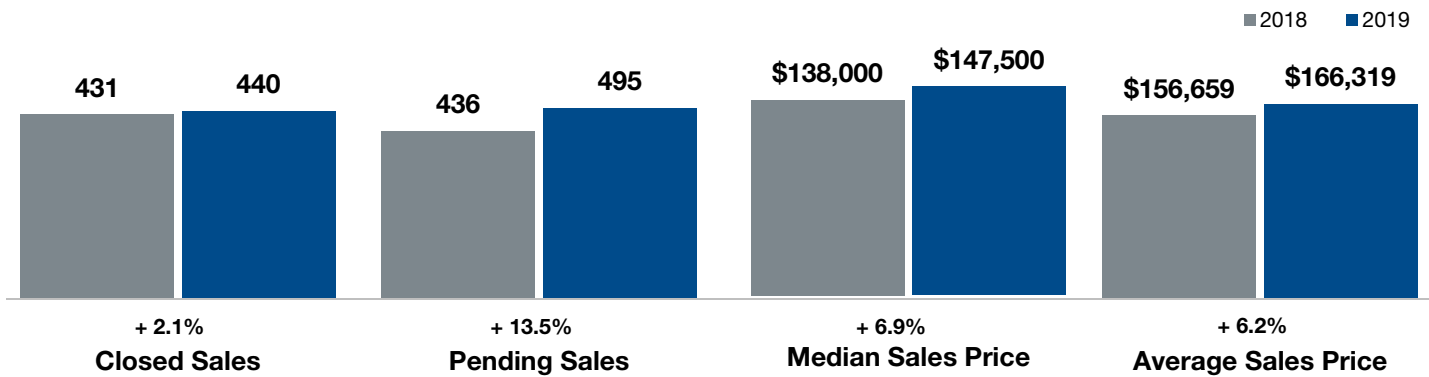
## Southwest Indiana Association of REALTORS®

This report includes Gibson, Daviess, Dubois, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties.

Key Metrics	October			Year to Date		
	2018	2019	Percent Change	Thru 10-2018	Thru 10-2019	Percent Change
New Listings	554	601	+ 8.5%	5,717	5,904	+ 3.3%
Closed Sales	431	440	+ 2.1%	4,594	4,635	+ 0.9%
Median Sales Price	\$138,000	\$147,500	+ 6.9%	\$138,000	\$144,950	+ 5.0%
Percent of Original List Price Received*	96.1%	96.4%	+ 0.3%	96.3%	96.6%	+ 0.3%
Months Supply of Inventory	3.9	3.7	- 5.1%	--	--	--
Inventory of Homes for Sale	1,771	1,692	- 4.5%	--	--	--

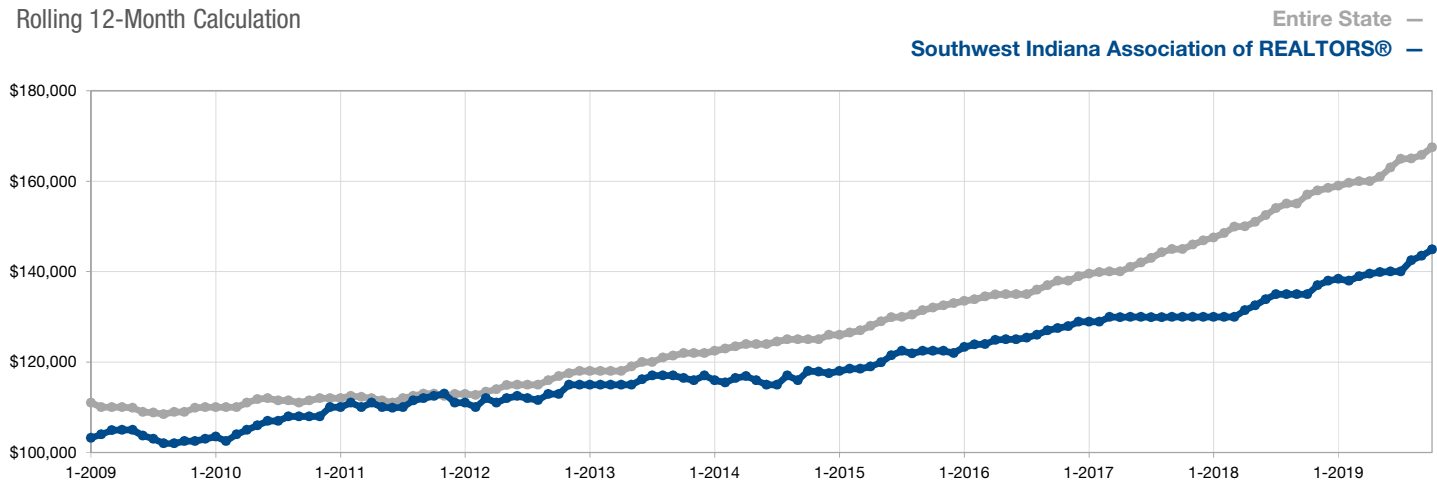
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### October



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.