

Local Market Update for July 2019

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



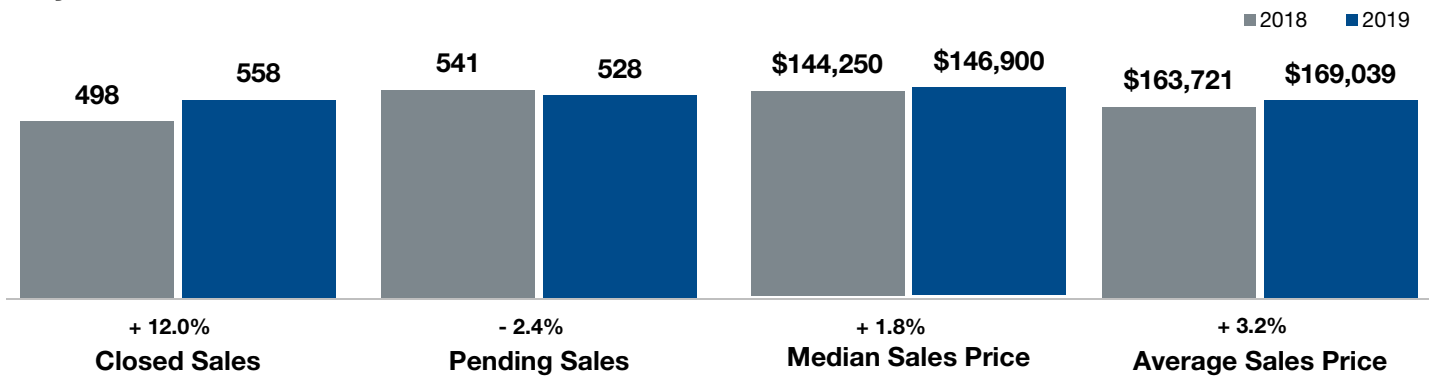
Southwest Indiana Association of REALTORS®

This report includes Gibson, Daviess, Dubois, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties.

Key Metrics	July			Year to Date		
	2018	2019	Percent Change	Thru 7-2018	Thru 7-2019	Percent Change
New Listings	628	702	+ 11.8%	4,022	4,071	+ 1.2%
Closed Sales	498	558	+ 12.0%	3,112	3,182	+ 2.2%
Median Sales Price	\$144,250	\$146,900	+ 1.8%	\$138,000	\$143,000	+ 3.6%
Percent of Original List Price Received*	97.3%	96.6%	- 0.7%	96.6%	96.5%	- 0.1%
Months Supply of Inventory	3.8	3.5	- 7.9%	--	--	--
Inventory of Homes for Sale	1,714	1,595	- 6.9%	--	--	--

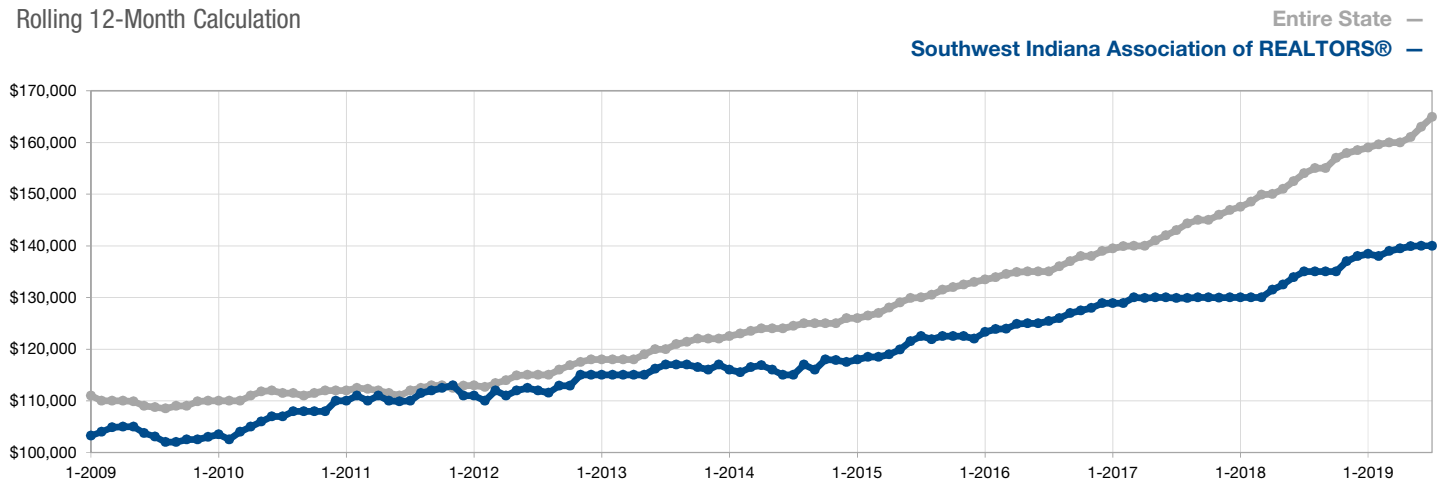
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

July



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.