

# Local Market Update for December 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



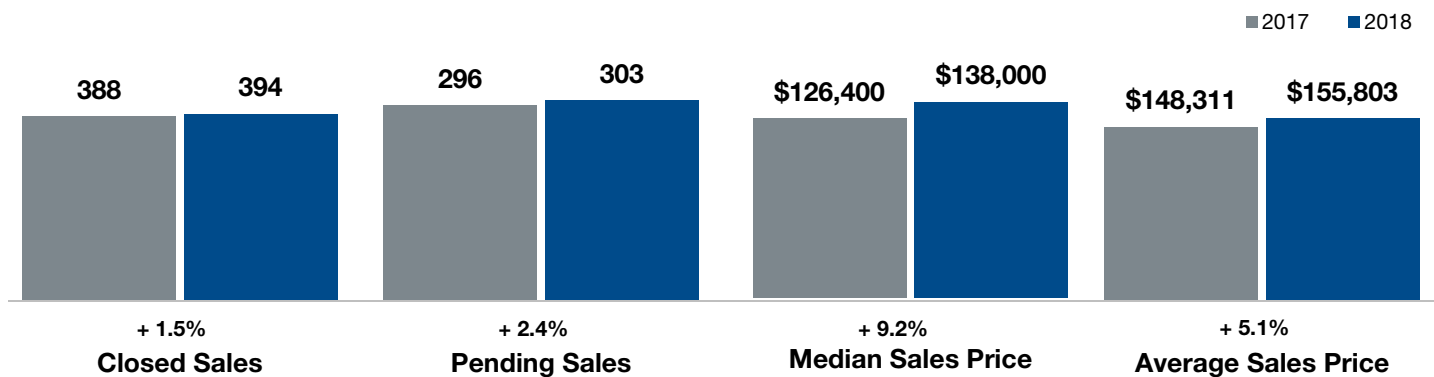
## Southwest Indiana Association of REALTORS®

This report includes Gibson, Daviess, Dubois, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties.

Key Metrics	December			Year to Date		
	2017	2018	Percent Change	Thru 12-2017	Thru 12-2018	Percent Change
New Listings	313	<b>304</b>	- 2.9%	6,478	<b>6,451</b>	- 0.4%
Closed Sales	388	<b>394</b>	+ 1.5%	5,484	<b>5,379</b>	- 1.9%
Median Sales Price	\$126,400	<b>\$138,000</b>	+ 9.2%	\$130,000	<b>\$138,000</b>	+ 6.2%
Percent of Original List Price Received*	96.6%	<b>95.8%</b>	- 0.8%	96.1%	<b>96.3%</b>	+ 0.2%
Months Supply of Inventory	3.6	<b>3.7</b>	+ 2.8%	--	--	--
Inventory of Homes for Sale	1,657	<b>1,650</b>	- 0.4%	--	--	--

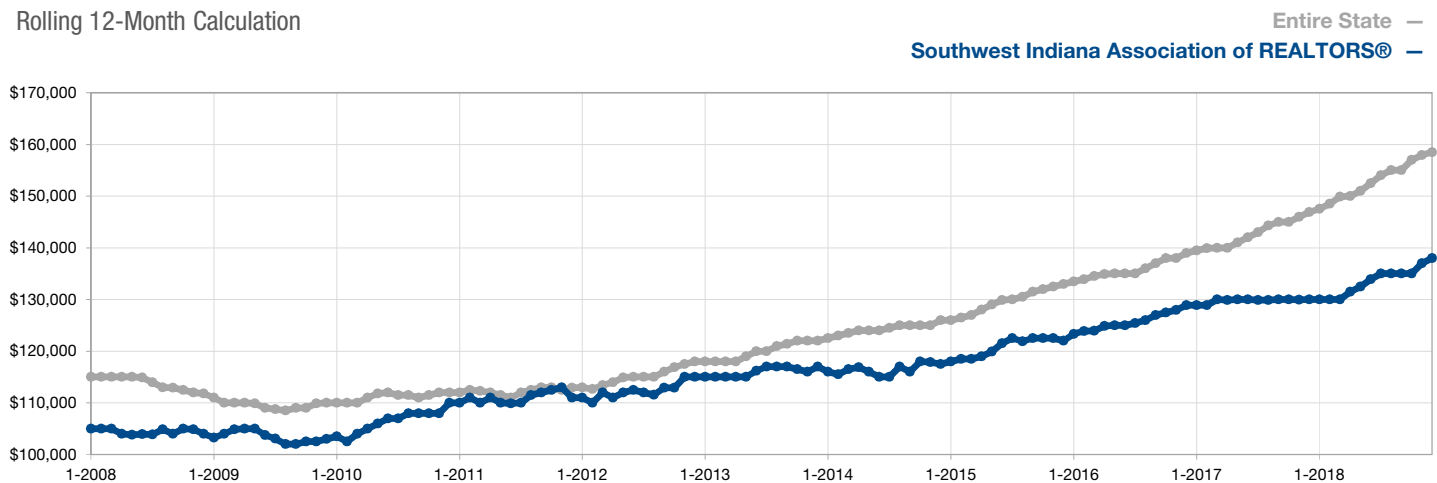
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### December



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.