

Local Market Update for June 2018

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



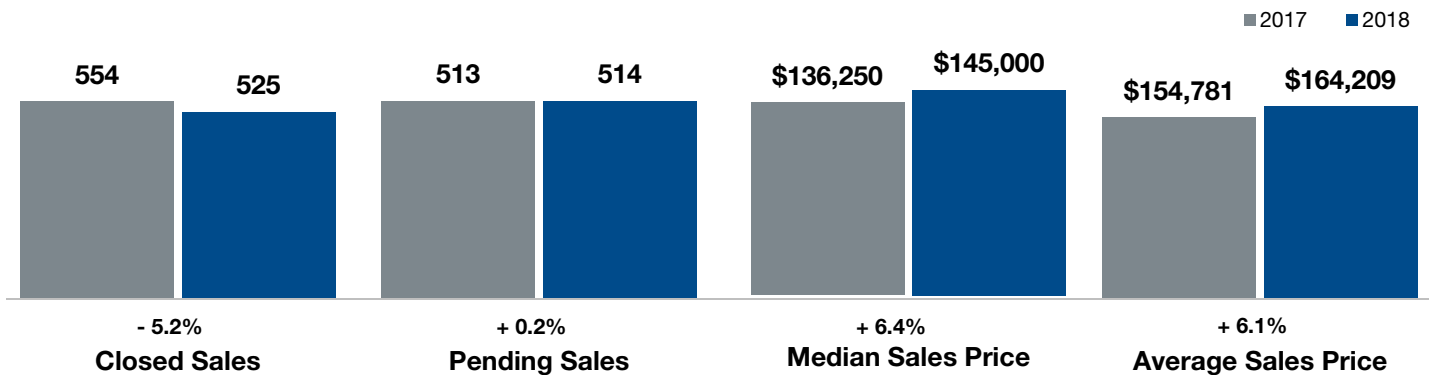
Southwest Indiana Association of REALTORS®

This report includes Gibson, Daviess, Dubois, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties.

Key Metrics	June			Year to Date		
	2017	2018	Percent Change	Thru 6-2017	Thru 6-2018	Percent Change
New Listings	677	665	- 1.8%	3,468	3,394	- 2.1%
Closed Sales	554	525	- 5.2%	2,742	2,614	- 4.7%
Median Sales Price	\$136,250	\$145,000	+ 6.4%	\$129,900	\$137,000	+ 5.5%
Percent of Original List Price Received*	96.2%	97.1%	+ 0.9%	96.1%	96.4%	+ 0.3%
Months Supply of Inventory	4.0	3.7	- 7.5%	--	--	--
Inventory of Homes for Sale	1,850	1,653	- 10.6%	--	--	--

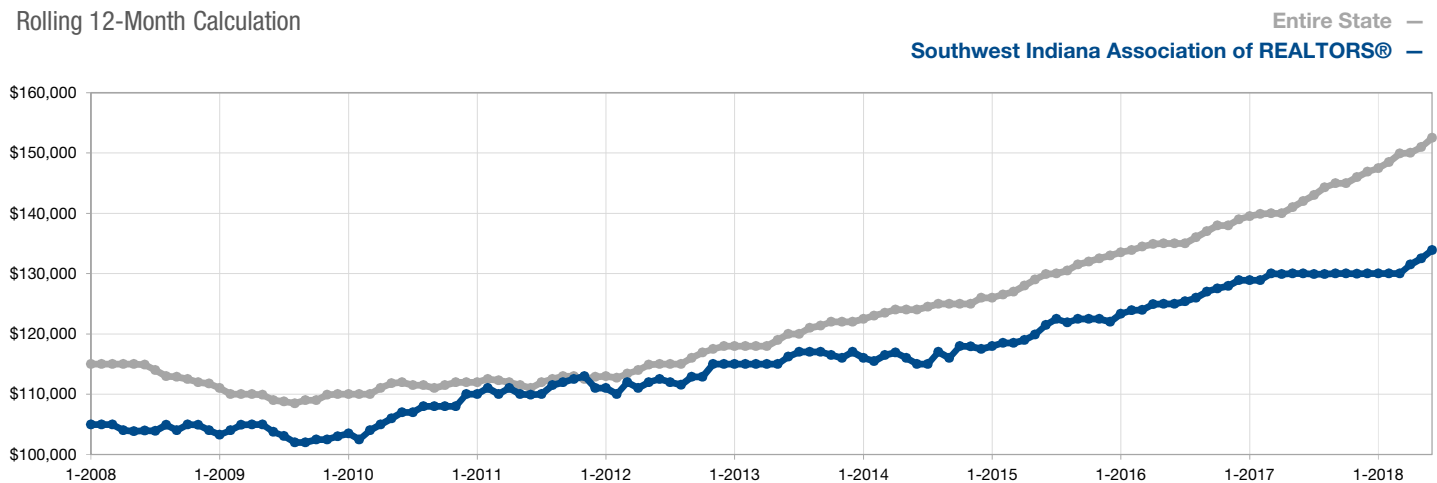
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

June



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.