

# Local Market Update for November 2017

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



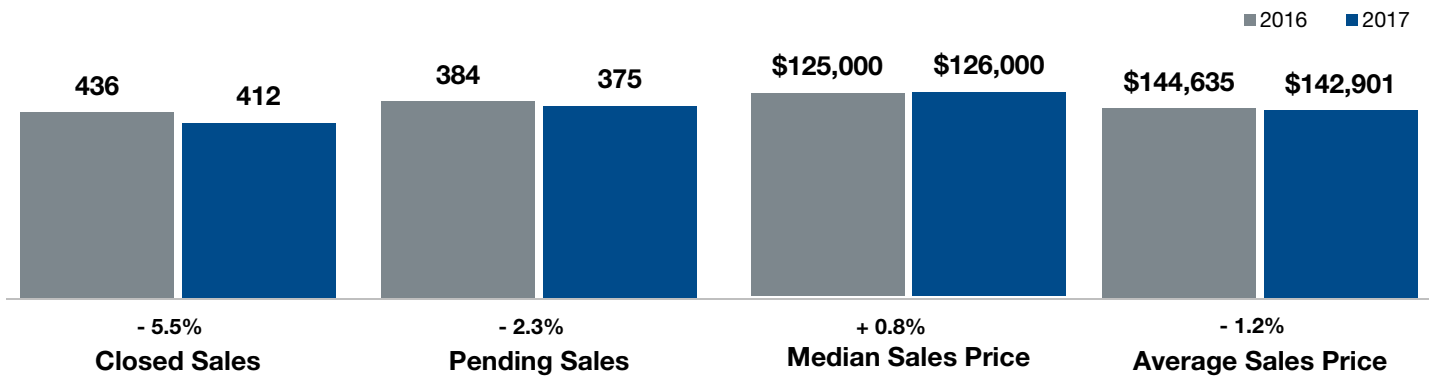
## Southwest Indiana Association of REALTORS®

This report includes Gibson, Daviess, Dubois, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties.

Key Metrics	November			Year to Date		
	2016	2017	Percent Change	Thru 11-2016	Thru 11-2017	Percent Change
New Listings	444	<b>452</b>	+ 1.8%	6,663	<b>6,165</b>	- 7.5%
Closed Sales	436	<b>412</b>	- 5.5%	5,119	<b>5,096</b>	- 0.4%
Median Sales Price	\$125,000	<b>\$126,000</b>	+ 0.8%	\$129,500	<b>\$130,000</b>	+ 0.4%
Percent of Original List Price Received*	95.7%	<b>95.9%</b>	+ 0.2%	96.1%	<b>96.1%</b>	0.0%
Months Supply of Inventory	4.4	<b>3.8</b>	- 13.6%	--	--	--
Inventory of Homes for Sale	2,035	<b>1,763</b>	- 13.4%	--	--	--

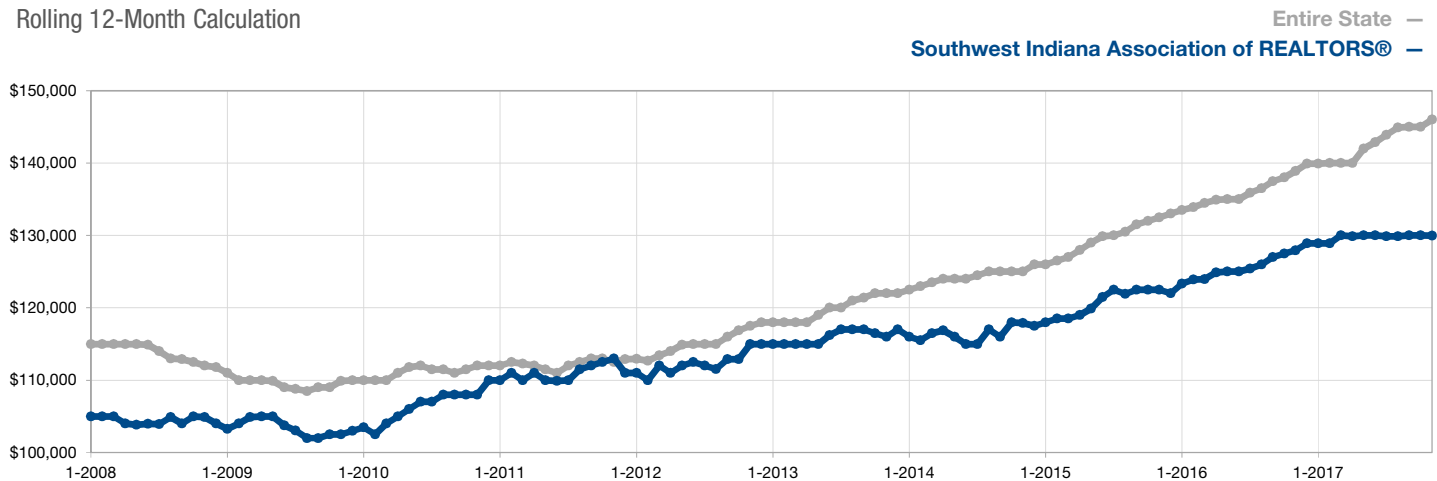
\* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

### November



### Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.