

Local Market Update for August 2017

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®



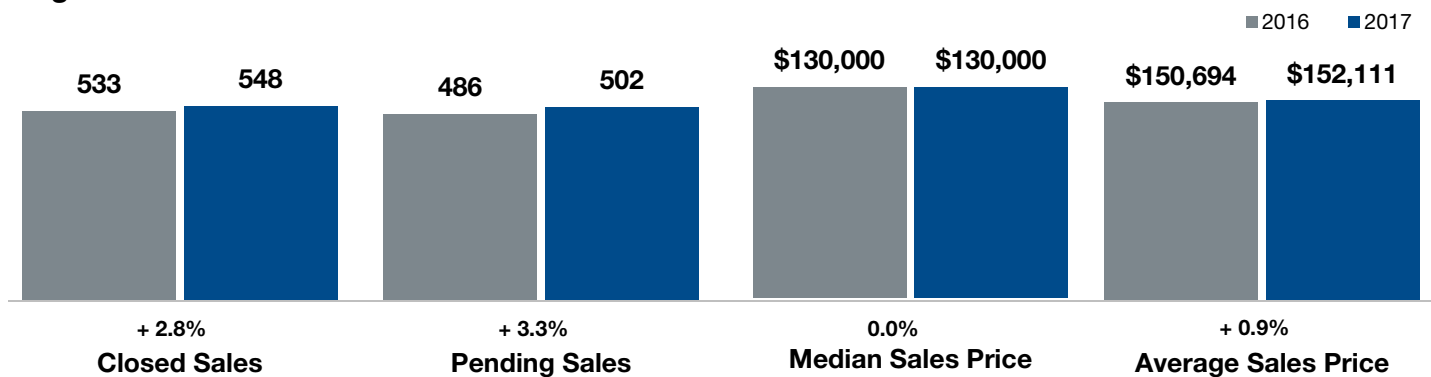
Southwest Indiana Association of REALTORS®

This report includes Gibson, Daviess, Dubois, Knox, Martin, Perry, Pike, Posey, Spencer, Vanderburgh and Warrick counties.

| Key Metrics | August | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2016 | 2017 | Percent Change | Thru 8-2016 | Thru 8-2017 | Percent Change |
| New Listings | 668 | 585 | - 12.4% | 5,018 | 4,642 | - 7.5% |
| Closed Sales | 533 | 548 | + 2.8% | 3,747 | 3,762 | + 0.4% |
| Median Sales Price | \$130,000 | \$130,000 | 0.0% | \$128,900 | \$130,000 | + 0.9% |
| Percent of Original List Price Received* | 96.0% | 96.2% | + 0.2% | 96.2% | 96.1% | - 0.1% |
| Months Supply of Inventory | 4.9 | 3.9 | - 20.4% | -- | -- | -- |
| Inventory of Homes for Sale | 2,205 | 1,793 | - 18.7% | -- | -- | -- |

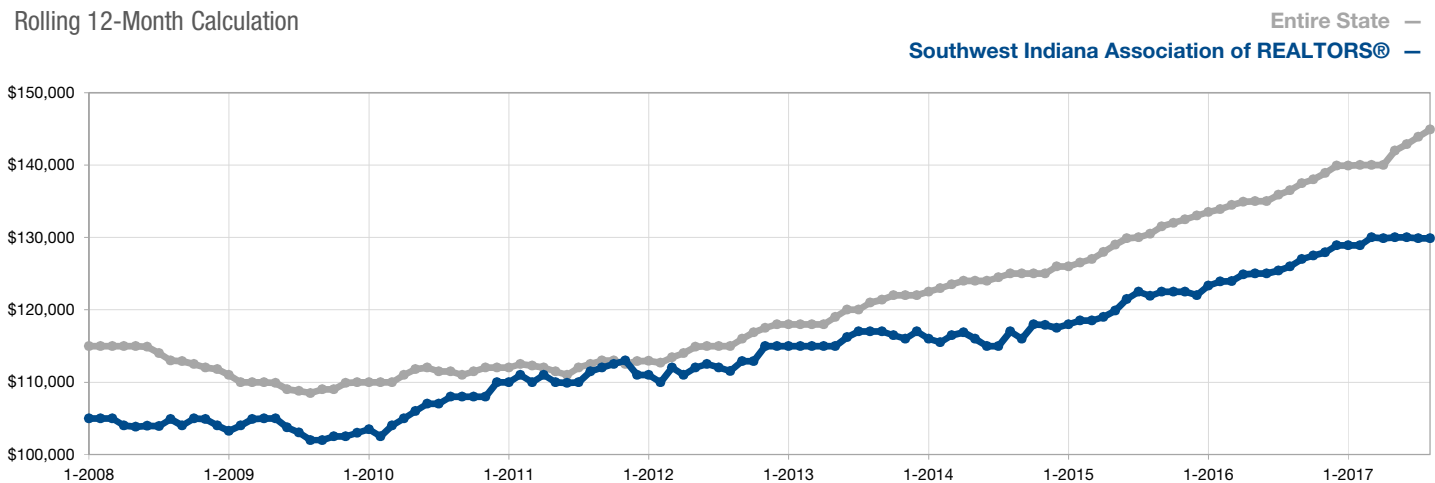
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

August



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.